## SATO PAN

Do you want an affordable and accessible sanitation solution that offers a genuine upgrade to open pits? Look no further than the SATO Pan, one of our most iconic products that has improved the lives of millions of people around the world. The award-winning design delivers freshness, comfort and safety to households and public institutions that do not have access to running water or sewer systems.

## 10 REASONS TO CHOOSE OUR SATO PAN

- . MINIMISES ODOURS: award-winning trap door technology creates an air-tight seal that closes off pit latrines
- WATER-SAVING: our toilets require less than 1 litre per flush 80% less than conventional toilet pans
- . KEEPS FLIES AND INSECTS AWAY: the trap door technology closes the pit when not in use, keeping flies and insects away
- . NO VISUAL CONTACT WITH HUMAN WASTE: the trap door shuts out unpleasant view into dark pit and human waste
- · INCREASED SAFETY: limited outlet aperture prevents young children from accidentally falling into pits
- EASY TO INSTALL: can be used in new construction or as a retrofit in existing toilets
- EASY TO MAINTAIN: our products are made from durable plastic which is easy to clean with commercially
  available toilet cleaners, ensuring easy maintenance and a long-life to our products
- EASY TO TRANSPORT: SATO pans can be stacked, making it easy to transport. Because it is made of rigid plastic, it is resistant to adverse geographies and will not break easily
- DURABLE: We have machine-tested our products, with our trap-door technology lasting an estimated 100 years of use by a household of five members
- AFFORDABLE: the SATO pan has been designed to be affordable and costs, on average,
   5 dollars (prices vary in each market)



SATO PAN
WITH CEMENT DOOR



Installation guide
https://we.tl/t
For the full SATO portfolio
Download our Brochure here
https://brochure.tl/t

(INR) (USD)

|            | Description                            | Box Dimms   | Col   | Lead<br>Time | MOQ   | Pack<br>size | Country     | EXW<br>Price | EXW<br>Price |
|------------|--|-------------|-------|--------------|-------|--------------|-------------|--------------|--------------|
| CSATO453   | SATO plastic Orissa pan - new footrest | 610*470*450 | Blue  | 3 weeks      | 1,000 | 10           | India       | 222.57       | 2.66         |
| CSATO453w  | SATO plastic Orissa pan - new footrest | 610*470*450 | White | 3 weeks      | 1,000 | 10           | India       | 222.57       | 2.66         |
| CSATO133   | Orissa Pan with Bird Door              | 640*500*710 | Blue  | 3 weeks      | 1,000 | 10           | India       | 246.19       | 2.95         |
| CSATO133W  | Orissa Pan with Bird Door White        | 640*500*710 | White | 3 weeks      | 1,000 | 10           | India       | 246.19       | 2.95         |
| CSATO173   | Pan with Mounting Holes with Bird Door | 465*260*710 | Blue  | 3 weeks      | 1,000 | 10           | India       | 159.32       | 1.91         |
| CSATO173W  | Pan with Mounting Holes with Bird Door | 465*260*710 | White | 3 weeks      | 1,000 | 10           | India       | 159.32       | 1.91         |
| CSATO461   | Rural Pan with Mounting Holes Only     | 465*260*710 | Blue  | 3 weeks      | 1,000 | 10           | India       | 135.78       | 1.63         |
| CSATO464   | Gen1 Orissa Pan w/o door               | 640*500*710 | Blue  | 3 weeks      | 1,000 | 10           | India       | 221.84       | 2.66         |
| CSATO464W  | Gen1 Orissa Pan w/o door               | 640*500*710 | White | 3 weeks      | 1,000 | 10           | India       | 221.84       | 2.66         |
| CSATO130R  | Orissa Pan with Rubber CW              | 640*500*710 | Blue  | 3 weeks      | 1,000 | 10           | India       | 285.1        | 3.41         |
| CSATO130WR | Orissa Pan with Rubber CW              | 640*500*710 | White | 3 weeks      | 1,000 | 10           | India       | 285.1        | 3.41         |
| CSATO174R  | Pan with Mounting Holes with Rubber CW | 465*260*710 | Blue  | 3 weeks      | 1,000 | 10           | India       | 199.59       | 2.39         |
| CSATO174WR | Pan with Mounting Holes with Rubber CW | 465*260*710 | White | 3 weeks      | 1,000 | 10           | India       | 199.59       | 2.39         |
| SATO173    | Rural pan+Bird door                    | 475*550*570 | Blue  | 4 weeks      | 4000  | 10           | Kenya       |              | 3.99         |
| SATO143    | New flex pan+Bird door                 | 460*560*480 | Blue  | 4 weeks      | 750   | 6            | Kenya       |              | 6.51         |
| SATO173    | Rural Pan                              | 560*470*750 | Blue  | 4 weeks      | 4000  | 25           | Nigeria     |              | 3.36         |
| SATO173    | Rural Pan                              | 560*470*750 | Blue  | 4 weeks      | 4000  | 25           | Tanzania    |              | 3.2          |
| SATO163    | Orrisa pan+Bird door                   | 560*470*750 | Blue  | 4 weeks      | 750   | 10           | Tanzania    |              | 5.78         |
| SATO113    | Rural Pan with Quiet Close + Bird door | 465*260*710 | Blue  | 4 weeks      | 4000  | 10           | Uganda      |              | 4.09         |
| SATO143    | New flex pan+Bird door                 | 460*560*480 | Blue  | 4 weeks      | 750   | 5            | Uganda      |              | 6.93         |
| SATO113    | Sato Pan with Bird door                | 550*507*437 | Blue  | 3 weeks      | 1000  | 10           | Philippines |              | 3.0765       |
| SATO213    | Sato Stool with Bird door              | 570*480*800 | Blue  | 3 weeks      | 500   | 5            | Philippines |              | 8.715        |
| SATO101    | SATO Pan                               | 580*510*260 | Blue  | 3 weeks      | 900   | 9            | Bangladesh  |              | 2.5          |

## **PAYMENT**

100% in advance. All POs to be addressed to LIXIL 24F, 1 Chome-1-1 Nishishinagawa, Shinagawa City, Tokyo 141-0033



Please call our Customer Experience Centre:

Kenya 0800 722 233 Nigeria 0800 123 5400 Uganda 0800 200 457 Tanzania 0800 120 076

Monday to Friday between 9am-6pm Rest of Africa +254 800 722 233 Monday to Friday between 9am-6pm or Saturday between 9am and 1pm

Email: sato@lixil.com